MARIA JULIA AMARAL



New York City, NY



+347-596-8209



mjatsoares@ymail.com



www.linkedin.com/in/mariajuliasoares

Education

Parsons School of Design **Bachelor of Business Administration**

2018 - Present

• GPA: 3.98. Dean's List for all semesters

American International School of Johannesburg

Johannesburg, South Africa

• IB Diploma

Greengates School

Mexico City, Mexico

2013 -2016

• IGCSE Certificate

Relevant Coursework

- Marketing, PR & Branding
- History of Fashion
- Fashion Trend Analysis
- Fashion Photography & Social Media

Skills and Languages

- Fluent in Spanish and Portuguese
- Adobe Creative Suite—Photoshop, InDesign, Illustrator, Audition, Premiere Pro CC
- Google Suite—Docs, Sheets, Slides, Forms
- · Microsoft Office-Word, PowerPoint, Excel

Professional Experience

Brand Development & Creative Strategy

Aug. 2021 - Jan. 2022

- Developed and delivered multiple pitch presentations for Coeteri, a platform showcasing up-and-coming, environmentally-conscious, designer brands for potential investors and collaborators
- Developed marketing and branding roadmaps including the brand's tagline and Unique Selling Proposition (USP)
- Conducted and presented research on customer discovery, customer validation, profit, and market size analysis for the brand
- Evaluated the best-fitting business model and method of operations for the brand in its start-up stages

Wardrobe Assistant

Barbara Berman

- · Assisted Barbara Berman's dressing team backstage for Markarian Fall 22
- Navigated and accommodated models backstage in an intense, chaotic environment
- · Organized clothes efficiently (pre-production) and promptly dressed models according to stylists' orders for the runway

Fashion Model

Supreme Model Management

Jan. 2021 - Present

- Acquired first-hand industry knowledge and experience participating as a model: working for clients, prepping for and attending castings and events, networking, maintaining social medias, and growing a personal brand
- Liaised and collaborated with professionals in the field including brand owners, agents, assistants, photographers, makeup artists, stylists, among others
- Balanced irregular, demanding work hours and lastminute commitments along with school workload and extracurriculars

Content Creator

Personal Brand: @M.JULIA

Aug. 2021 - Present

- Formed partnerships through communication and collaboration with prominent beauty, fashion, & accessory brands including: Poshmark, With Jean, Tiger Mist, The M Jewelers, LeSportsac, Merit Beauty, among others
- Independently planned, styled, and executed promotional content for commercial use
- · Organized and scheduled all content for social platforms